

New Hope Elementary PTO, INC

Balance Sheet

As of November 30, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Cash	0.00
Initiate Business Checking SM (4947) - 1	25,398.98
Total Bank Accounts	\$25,398.98
Other Current Assets	
Payments to deposit	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$25,398.98
TOTAL ASSETS	\$25,398.98
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening balance equity	1,500.00
Retained Earnings-Roll-over from Previous Year	
Net Revenue	23,898.98
Total Equity	\$25,398.98
TOTAL LIABILITIES AND EQUITY	\$25,398.98

New Hope Elementary PTO, INC

Profit and Loss November 2022

	TOTAL
Revenue	
Fundraising	
5th Grade Committee	
5th Grade Concessions	116.60
5th Grade Pre-Order Concessions	31.71
Total 5th Grade Committee	148.31
Evening with Santa	19.70
Holiday Grams	
Boo Grams	1,885.00
Total Holiday Grams	1,885.00
In&Out Photo Day	118.80
Redemption Programs	
AmazonSmile	13.47
Total Redemption Programs	13.47
Spirit Nights	150.00
Total Fundraising	2,335.28
Sales Revenue	
Birthday Bag Sales	67.90
Spirit Wear Sales	
Car Magnets	5.00
Fall Tumblers	19.70
Youth Shirts	29.40
Total Spirit Wear Sales	54.10
Total Sales Revenue	122.00
Total Revenue	\$2,457.28
GROSS PROFIT	\$2,457.28
Expenditures	
Bank Fees	12.00
Fundraising Expense	
Evening with Santa	980.39
Holiday Grams	
Boo Grams	464.01
Total Holiday Grams	464.01
Total Fundraising Expense	1,444.40
Operations	
Office Expenses	
Software & apps	164.00
Total Office Expenses	164.00
Total Operations	164.00

New Hope Elementary PTO, INC

Profit and Loss November 2022

	TOTAL
Programs/Events Expense	
Hospitality	299.41
Open House	60.00
Total Programs/Events Expense	359.41
Sales Expense	
Birthday Bags	415.26
Spirit Wear Expense	
Fall Pre-Sale Adult Expense	634.00
Fall Pre-Sale Youth Expense	910.00
Total Spirit Wear Expense	1,544.00
Total Sales Expense	1,959.26
Total Expenditures	\$3,939.07
NET OPERATING REVENUE	\$ -1,481.79
NET REVENUE	\$ -1,481.79

New Hope Elementary PTO, INC

Budget vs. Actuals End of November 2022

July 2022 - June 2023

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Revenue			
Contributions			
Corporate Sponsorships	7,523.48	7,000.00	107.48 %
Donations directed by individuals	0.00		
Total Contributions	7,523.48	7,000.00	107.48 %
Fundraising			
5th Grade Committee			
5th Grade Concessions	819.13	3,000.00	27.30 %
5th Grade Pre-Order Concessions	2,257.45	2,500.00	90.30 %
Graduation Bags		200.00	
Graduation Signs		200.00	
Total 5th Grade Committee	3,076.58	5,900.00	52.15 %
Bingo Night			
Evening with Santa	19.70	3,000.00	0.66 %
Holiday Shop		2,000.00	
Total Evening with Santa	19.70	5,000.00	0.39 %
Holiday Grams			
Boo Grams	1,885.00	4,100.00	45.98 %
Lucky Duck Grams		4,100.00	
Total Holiday Grams	1,885.00	8,200.00	22.99 %
In&Out Photo Day	475.50	1,050.00	45.29 %
International Night		3,000.00	
Mother/Son Event		3,500.00	
Redemption Programs			
AmazonSmile	13.47	25.00	53.88 %
BoxTops		25.00	
Kroger		25.00	
Publix		25.00	
Total Redemption Programs	13.47	100.00	13.47 %
Spirit Nights	898.10	600.00	149.68 %
Step-it-Up Fundraiser	41,070.00	38,000.00	108.08 %
Sweetheart Dance		4,000.00	
Yearbook		2,500.00	
Total Fundraising	47,438.35	74,350.00	63.80 %
Sales Revenue			
Birthday Bag Sales	1,570.09	1,500.00	104.67 %
Lemonade Stand	261.00	250.00	104.40 %
Membership Sales	4,678.88	4,600.00	101.71 %
Spirit Wear Sales			
Adult Shirts	2,171.80	2,300.00	94.43 %
Car Magnets	214.46	100.00	214.46 %
Fall Pre-Sale Adult	885.12	375.00	236.03 %

New Hope Elementary PTO, INC

Budget vs. Actuals End of November 2022

July 2022 - June 2023

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Fall Pre-Sale Youth	1,563.46	375.00	416.92 %
Fall Tumblers	59.70	500.00	11.94 %
Youth Shirts	5,564.69	5,300.00	104.99 %
Total Spirit Wear Sales	10,459.23	8,950.00	116.86 %
Total Sales Revenue	16,969.20	15,300.00	110.91 %
Total Revenue	\$71,931.03	\$96,650.00	74.42 %
GROSS PROFIT	\$71,931.03	\$96,650.00	74.42 %
Expenditures			
Bank Fees	12.00		
Contributions Expense			
Corporate Sponsorships Expense	40.00		
Total Contributions Expense	40.00		
Fundraising Expense			
5th Grade Committee			
5th Grade Concessions	489.48	3,000.00	16.32 %
5th Grade Pre-Order Concessions	1,040.42	1,500.00	69.36 %
Graduation Bags		100.00	
Graduation Signs		100.00	
Total 5th Grade Committee	1,529.90	4,700.00	32.55 %
Bingo Night		1,500.00	
Evening with Santa	980.39	2,000.00	49.02 %
Holiday Grams			
Boo Grams	464.01	2,100.00	22.10 %
Lucky Duck Grams		2,100.00	
Total Holiday Grams	464.01	4,200.00	11.05 %
International Night		1,500.00	
Mother/Son Event		3,000.00	
Sweetheart Dance		2,500.00	
Total Fundraising Expense	2,974.30	19,400.00	15.33 %
Grants Expense			
Playground	30,814.00	31,000.00	99.40 %
School Grants		10,000.00	
Total Grants Expense	30,814.00	41,000.00	75.16 %
Insurance Expense	695.00	695.00	100.00 %
Operations			
Merchant account fees			
Quickbooks Processing Fee	217.73	500.00	43.55 %
Total Merchant account fees	217.73	500.00	43.55 %
Office Expenses			
Annual Dues & Registrations	50.00	500.00	10.00 %
Office supplies	212.45	500.00	42.49 %

New Hope Elementary PTO, INC

Budget vs. Actuals End of November 2022

July 2022 - June 2023

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Printing & photocopying	176.10	250.00	70.44 %
Purchase Checks	70.10	100.00	70.10 %
Software & apps	987.17	1,700.00	58.07 %
Total Office Expenses	1,495.82	3,050.00	49.04 %
Shipping & postage		50.00	
StartUp	1,047.48	1,200.00	87.29 %
Total Operations	2,761.03	4,800.00	57.52 %
Professional Services			
Accounting fees		400.00	
Total Professional Services		400.00	
Programs/Events Expense			
5th Grade Fun Day		5,000.00	
5th Grade Legacy Gift		1,500.00	
Hospitality	679.41	4,800.00	14.15 %
Movie Night	1,141.55	1,200.00	95.13 %
Open House	288.69	300.00	96.23 %
Watch Dog Dads	268.99	300.00	89.66 %
Total Programs/Events Expense	2,378.64	13,100.00	18.16 %
Sales Expense			
Birthday Bags	578.23	600.00	96.37 %
Lemonade Stand	12.79	15.00	85.27 %
Spirit Wear Expense			
Adult Shirts	1,747.10	1,750.00	99.83 %
Car Magnets	570.50	600.00	95.08 %
Fall Pre-Sale Adult Expense	634.00	250.00	253.60 %
Fall Pre-Sale Youth Expense	910.00	250.00	364.00 %
Fall Tumblers	332.29	392.00	84.77 %
Packaging Materials	47.67	100.00	47.67 %
Youth Shirts	3,604.50	3,700.00	97.42 %
Total Spirit Wear Expense	7,846.06	7,042.00	111.42 %
Total Sales Expense	8,437.08	7,657.00	110.19 %
Total Expenditures	\$48,112.05	\$87,052.00	55.27 %
NET OPERATING REVENUE	\$23,818.98	\$9,598.00	248.17 %
NET REVENUE	\$23,818.98	\$9,598.00	248.17 %